

Your Recipe For Creating PMCE's

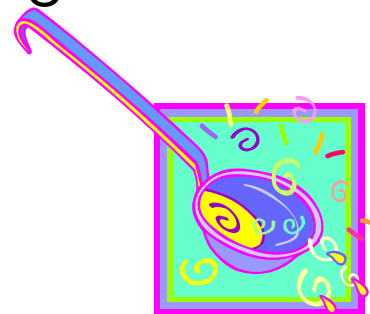
- 1 Heaping Cup of smiles
- 1 Pleasant Greeting
- 2 Generous Tablespoons of "How may I help you."
- 3 Cups of Prepared Questions
- 2 Firmly Packed Cups of Listening
- 1 Large Package of Warm Empathy
- 1/2 Dozen Options
- 1 Pleasant Closing



Set aside 2 tablespoons of smiles for garnishing. Take the remaining cup of smiles and blend them with your pleasant greeting. Next, gently pour in the "How may I help you's." Then, fold in your prepared questions along with the listening. Delicately combine the warm empathy along with the 1/2 dozen options. Mix well. Top off with a pleasant closing and evenly sprinkle remaining smiles. Serve to your customers and repeat.

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